



Mission Statement

In order to mobilize domestic resources to promote sustainable economic development, the CONNEX Support Unit provides independent advisors to developing and transition economies to assist in the (re-)negotiation of large-scale complex investment contracts, focusing initially on the extractives sector that maximize benefits for host countries while recognizing the interest of international investors in commercially viable projects. The CONNEX Support Unit can provide advisors from various disciplines (law, fiscal analysis, industry analysis, etc., as needed) for individual negotiations to requesting governments anywhere in the world.

Distinguishing characteristics of the CONNEX Support Unit

The CONNEX Support Unit offers five distinguishing characteristics that together enable it to assist countries in a unique way in the negotiation of complex investment contracts:

1. **Specific negotiations support.** The CONNEX Support Unit provides independent advisors to assist governments in preparing for, and in conducting, (re-) negotiations of new and existing projects.
2. **Multidisciplinary assistance.** The CONNEX Support Unit provides individual and teams of advisors with the expertise, as needed. Skills may include legal, financial and fiscal analysis, business and market analysis, geological and environmental expertise, and other skills that are needed by governments in negotiations with international investors.
3. **Speed.** The CONNEX Support Unit responds promptly to requests from governments for assistance.
4. **Flexibility.** The CONNEX Support Unit recognizes that governments may not be able to specify all their needs before negotiations begin. The CONNEX Support Unit assists in preparing for negotiations, and it is able to advance and adjust assistance in scope and time as the need for particular skills becomes apparent during the negotiation process.
5. **Global.** The work of the CONNEX Support Unit is not limited to any specific region of the world.

The CONNEX Support Unit believes that having advisors work with officials in the preparation for, and negotiation of, individual contracts is an effective way of **building the capacity** of local officials that will be needed for future negotiations and training officials to monitor and enforce contracts they negotiate.

The CONNEX Support Unit does not view itself as competing with other organizations that provide help to governments, but rather it is interested in operating complementarily or cooperating with them.

The **CONNEX Code of Conduct** is signed by all advisors. This assures independence, high quality advice, full integrity and confidentiality.